

## LAFOOCO®

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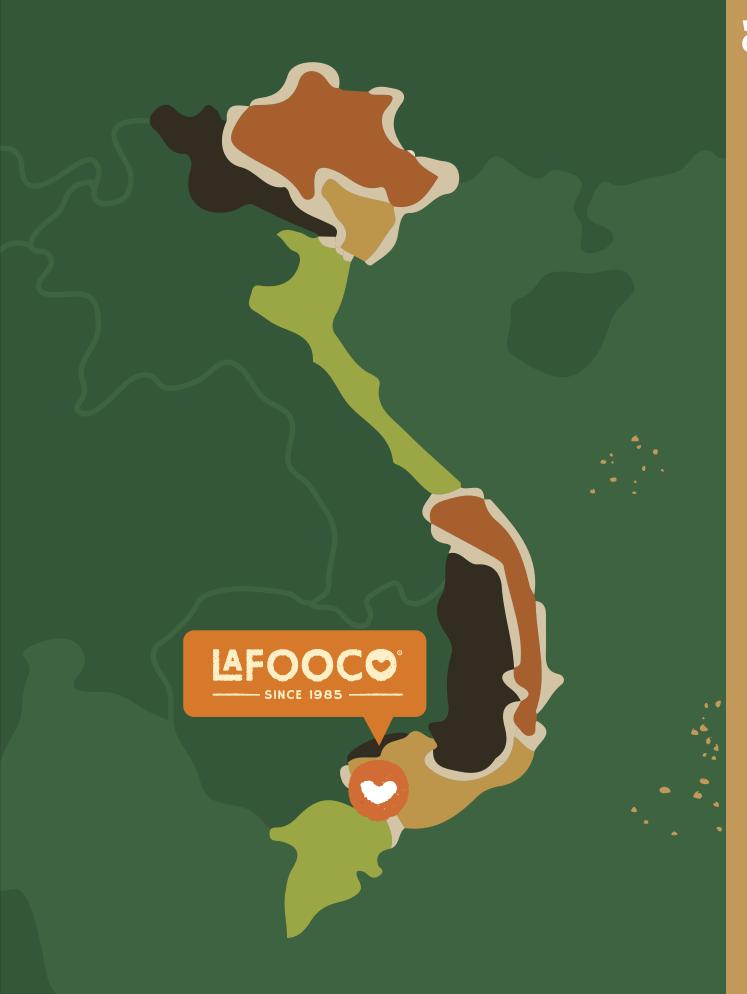
34 06 A member of The PAN Group



## About us

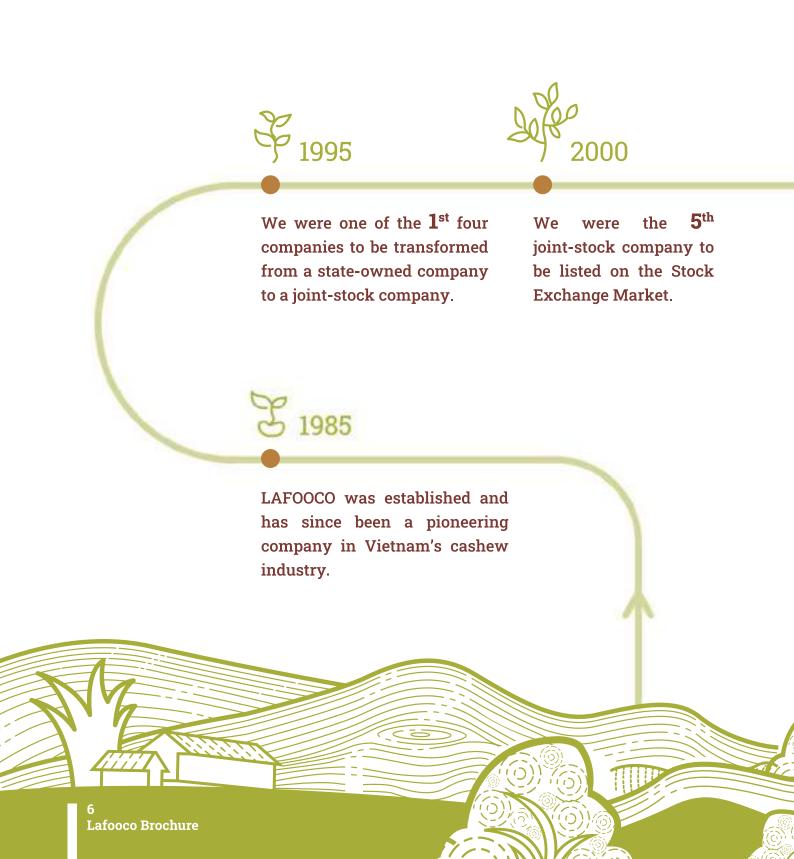
Founded in 1985, LAFOOCO – a member of The PAN Group – is a pioneering healthy nut and dried fruit trading and processing company based in Long An province, Vietnam.

As a top producer and exporter of nuts and dried fruits in Vietnam, we deliver our products globally to the US, Europe, China, Australia, Japan and the Middle East, and are proud of being the only nut company to be listed on the Vietnamese Stock Market. With substantial growth, we have expanded our portfolio with other healthy nuts and dried fruits.



### **Our History**

Our memorable milestones throughout the years:

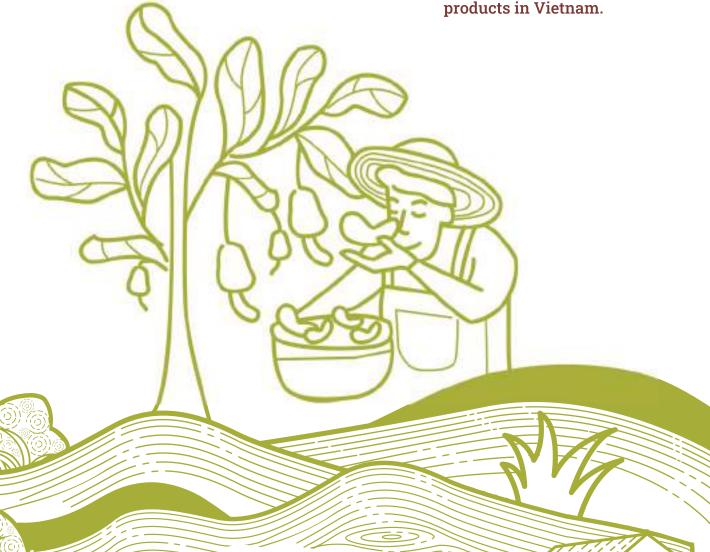






We officially became a proud member of The PAN Group.

We are among the top companies to trade and process healthy nut and dried fruit products in Vietnam.



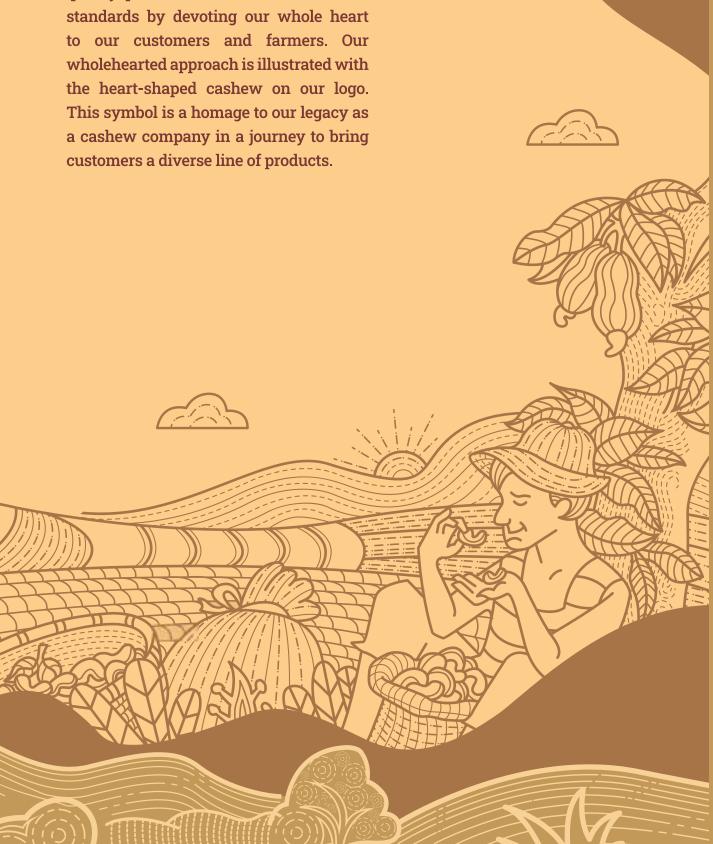


## Brand story

LAFOOCO has a life-long heritage of crafting products with love thanks to our deep understanding of nuts and fruits, together with the state-of-the-art technology.

With our dependable and transparent services, LAFOOCO is proud of being among Vietnam's famous brands to supply premium quality nuts and dried fruits worldwide through meaningful partnerships in various high-end markets.

We are committed to bringing the highest quality products that meet the strictest standards by devoting our whole heart to our customers and farmers. Our wholehearted approach is illustrated with the heart-shaped cashew on our logo. This symbol is a homage to our legacy as a cashew company in a journey to bring customers a diverse line of products.





### Our vision

Our vision is to be the best Vietnamese trading and processing company to supply premium quality nuts and dried fruits globally through dedicated and innovating services.



LAFOOCO's mission is to deliver high-quality nuts and dried fruits to Vietnamese customers and high-end markets worldwide. We strive to provide a transparent and dependable service through continuously innovating our business practices in both social and corporate aspects.

Leader in the market

Consideration to others

Our values Passion for products

Transparency in practices

Enthusiasm in approach



- 2 Motivating our employees to contribute and develop themselves.
- 3 Ensuring the best conditions and benefits for farmers.
- 4 Improving our working ethics and manufacturing processes.
- Minimizing our environmental footprint to enhance our corporate social responsibility.

## Our mission on organic products

LAFOOCO is motivated to meet our consumers' demand for organic products through technological innovations and organic certification. Our commitment has led us to develop our organic cashew project, in which we control all processes from start to finish.

We have expanded our organic cashew farm to catch up with the growing demand under strict control in using organic fertilizers, training farmers how to take care of plants, avoiding using chemicals during growing periods. Thank to our closed circuit control, our organic cashews are EU and USDA organic certified.





### Our value chain

LAFOOCO continuously innovates production lines with state-of-the-art technology from sourcing, processing to packaging.

Our production process is controlled under global standards such as BRCGS, HACCP, HALAL, SMETA-SEDEX.







Alongside our line of nuts and dried fruits, we provide original equipment manufacturer (OEM) services tailored to specific client requests. Our OEM services offer clients the opportunity to expand their brands in their target markets. Our services have been trusted by supermarket chains around the world in Canada, HongKong, Japan and China, Europe, Australia...

Advantages of **OEM** Services

**BRCGS** certificate

**HALAL** certificate

Diverse packaging options

Custom packaging and labelling

**Competitive pricing** 





# Products



### STERILIZED NATURAL CASHEWS

Cashew Kernels Organic Cashews

### **VALUE-ADDED PRODUCTS**

Cashews

Single Nuts & Mixed Nuts

Dried Fruit Chips Daily Nuts & Trailmix W240

W320





Cashew Kernels W450









Since 2020, LAFOOCO has continuously expanded our organic cashew farm in Binh Phuoc Province. This farm plays an important role in

our journey to bring organic cashews processed under USDA and EU Organic Certificate to our global consumers.









With 100% of ingredients from local farms in Binh Phuoc and Dong Nai, we control the whole process from raw materials to finished products. Thus, we can ensure our high standards and offer products with premium flavours to customers around the world.

| PRODUCT NAME | CASHEWS                                                                                                                  |                         | VALIDITY              |                 |                |                |
|--------------|--------------------------------------------------------------------------------------------------------------------------|-------------------------|-----------------------|-----------------|----------------|----------------|
|              | Combon                                                                                                                   | Conton                  | Unit/carton<br>(tray) | CARTON BOX SIZE |                |                |
|              | Plastic Jar                                                                                                              | Carton<br>(tray)/pallet |                       | Width<br>(cm)   | Length<br>(cm) | Height<br>(cm) |
|              | 1000                                                                                                                     | 110                     | 6                     | 40              | 29             | 18.5           |
|              | 800                                                                                                                      | 88                      | 8                     | 49.5            | 24.5           | 20             |
|              | 450                                                                                                                      | 120                     | 15                    | 45.5            | 27.5           | 15.8           |
|              | 270                                                                                                                      | 144                     | 20                    | 34              | 27.5           | 17.5           |
|              | 250                                                                                                                      | 168                     | 20                    | 36.5            | 27.5           | 13.5           |
|              | 200                                                                                                                      | 100                     | 24                    | 38              | 29             | 21.5           |
|              | 100                                                                                                                      | 108                     | 24                    | 34              | 28.5           | 16             |
| FLAVORS      | Unsalted/salted, Honey, Coconut, Pepper, Chili, Garlic, Wasabi, Unpeeled<br>Sea Salt Caramel/coconut, Tomyum, Salted Egg |                         |                       |                 |                |                |



| 15 months    | CONTAINER INFO.                            |                                            |  |  |
|--------------|--------------------------------------------|--------------------------------------------|--|--|
| Gross Weight | CONTAIN                                    | ER INFO.                                   |  |  |
| (Kg/carton)  | Ful 20FT Cont. Loading<br>(carton or tray) | Full40FT Cont. Loading<br>(carton or tray) |  |  |
| 7.06         | 110 0                                      | 2200                                       |  |  |
| 7.78         | 880                                        | 1760                                       |  |  |
| 8.02         | 1200                                       | 2400                                       |  |  |
| 6.76         | 1440                                       | 2880                                       |  |  |
| 6.36         | 1680                                       | 3360                                       |  |  |
| 6.9          | 1000                                       | 2000                                       |  |  |
| 2.95         | 1080                                       | 2160                                       |  |  |



### Single Nuts & Mixed Nuts

Our premium quality nuts are imported directly from the US and Turkey at the highest quality, then processed with our modern technology, and complied with BRCGS, HACCP standards, etc.

| PRODUCT NAME | SING                                                        | SINGLE NUTS & MIXED NUTS |                                            | VALIDITY      |                 |                |
|--------------|-------------------------------------------------------------|--------------------------|--------------------------------------------|---------------|-----------------|----------------|
|              |                                                             | Corton                   | Carton Unit/carton<br>(tray)/pallet (tray) | C             | CARTON BOX SIZE | ZE             |
|              | Plastic Jar                                                 | (tray)/pallet            |                                            | Width<br>(cm) | Length<br>(cm)  | Height<br>(cm) |
|              | 1000                                                        | 110                      | 6                                          | 40            | 29              | 18.5           |
|              | 800                                                         | 88                       | 8                                          | 49.5          | 24.5            | 20             |
|              | 450                                                         | 120                      | 15                                         | 45.5          | 27.5            | 15.8           |
|              | 270                                                         | 144                      | 20                                         | 34            | 27.5            | 17.5           |
|              | 250                                                         | 168                      | 20                                         | 36.5          | 27.5            | 13.5           |
|              | 200                                                         | 100                      | 24                                         | 38            | 29              | 21.5           |
|              | 100                                                         | 108                      | 24                                         | 34            | 28.5            | 16             |
| TYPES        | Almonds, Walnuts, Pistachios, Pecans, Hazelnuts, Mixed Nuts |                          |                                            |               |                 |                |



| 15 months    | CONTAINER INFO.                             |                                             |  |  |
|--------------|---------------------------------------------|---------------------------------------------|--|--|
| Gross Weight | CONTAI                                      | NER INFO.                                   |  |  |
| (Kg/carton)  | Full 20FT Cont. Loading<br>(carton or tray) | Full 40FT Cont. Loading<br>(carton or tray) |  |  |
| 7.06         | 1100                                        | 2200                                        |  |  |
| 7.78         | 880                                         | 1760                                        |  |  |
| 8.02         | 1200                                        | 2400                                        |  |  |
| 6.76         | 1440                                        | 2880                                        |  |  |
| 6.36         | 1680                                        | 3360                                        |  |  |
| 6.9          | 1000                                        | 2000                                        |  |  |
| 2.95         | 1080                                        | 2160                                        |  |  |
|              |                                             |                                             |  |  |



### Fruit & Vegetable Snack

Our 100% Vietnamese fruit and vegetable snacks are carefully harvested from the Southeast and Mekong Delta of Vietnam such as Dong Nai, Dong Thap, An Giang, then processed at our modern and stricly-controlled factory. The rich alluvium of these areas is ideal for fruit trees to thrive for a flavourful taste.



**Soft-dried Snack** 



| PRODUCT NAME | DRIED FRUIT CHIPS                                                                            | VALIDITY       | 15 months         |  |
|--------------|----------------------------------------------------------------------------------------------|----------------|-------------------|--|
| BRAND        | LAF00C0                                                                                      | NET WEIGHT     | 100 gr            |  |
| CARTON BOX   | Width                                                                                        | Length         | Height            |  |
| SIZE         | 42 cm 32 cm                                                                                  |                | 26 cm             |  |
|              | Contents                                                                                     | Quantity       | Gross Weight (kg) |  |
| CONTAINER    | 1 Carton (TRAY)                                                                              | 24 PCs         | 3.4               |  |
| INFO.        | 20FT Container                                                                               | 640 CTS (TRAY) | 2176              |  |
|              | 40FT Container                                                                               | 4352           |                   |  |
| TYPES        | Sweet potato, Purple sweet potato, Jackfruit, Banana, Taro,<br>Mixed Fruit, Mango, Pineapple |                |                   |  |



**Crunchy Snack** 

## **Daily Nuts**

| PRODUCT NAME | DAILY NUTS 175GR<br>(7 SMALL BAGS X 25GR) | VALIDITY       | 12 months         |
|--------------|-------------------------------------------|----------------|-------------------|
| BRAND        | LAFOOCO                                   | NET WEIGHT     | 175 gr            |
| CARTON BOX   | Width                                     | Length         | Height            |
| SIZE         | 49 cm                                     | 33.5 cm        | 26 cm             |
|              | Contents                                  | Quantity       | Gross Weight (kg) |
| CONTAINER    | 1 Carton (TRAY)                           | 24 PCs         | 5.2               |
| INFO.        | 20FT Container                            | 480 CTS (TRAY) | 2496              |
|              | 40FT Container                            | 960 CTS (TRAY) | 4992              |



### Trailmix

Our Daily Nuts and Trailmix are a combination of cashews, almonds, walnuts, blueberries and cranberries. Our cashews originate from Vietnam while all other ingredients are sourced from the highest quality farms around the world. These products aim at promoting a balanced diet and a good source of nutrition for your health.

| PRODUCT NAME | TRAILMIX        | VALIDITY        | 12 months         |
|--------------|-----------------|-----------------|-------------------|
| BRAND        | LAFOOCO         | NET WEIGHT      | 200 gr            |
| CARTON BOX   | Width           | Length          | Height            |
| SIZE         | 38 cm           | 29 cm           | 21.5 cm           |
|              | Contents        | Quantity        | Gross Weight (kg) |
| CONTAINER    | 1 Carton (TRAY) | 24 PCs          | 6.9               |
| INFO.        | 20FT Container  | 1000 CTS (TRAY) | 6900              |
|              | 40FT Container  | 2000 CTS (TRAY) | 13800             |



## New Products







Raisins

Cranberry







Cashews





Lafocco Brochure



Strawberry Almonds

Grape Almonds





Blueberry Almonds

Honey Almonds

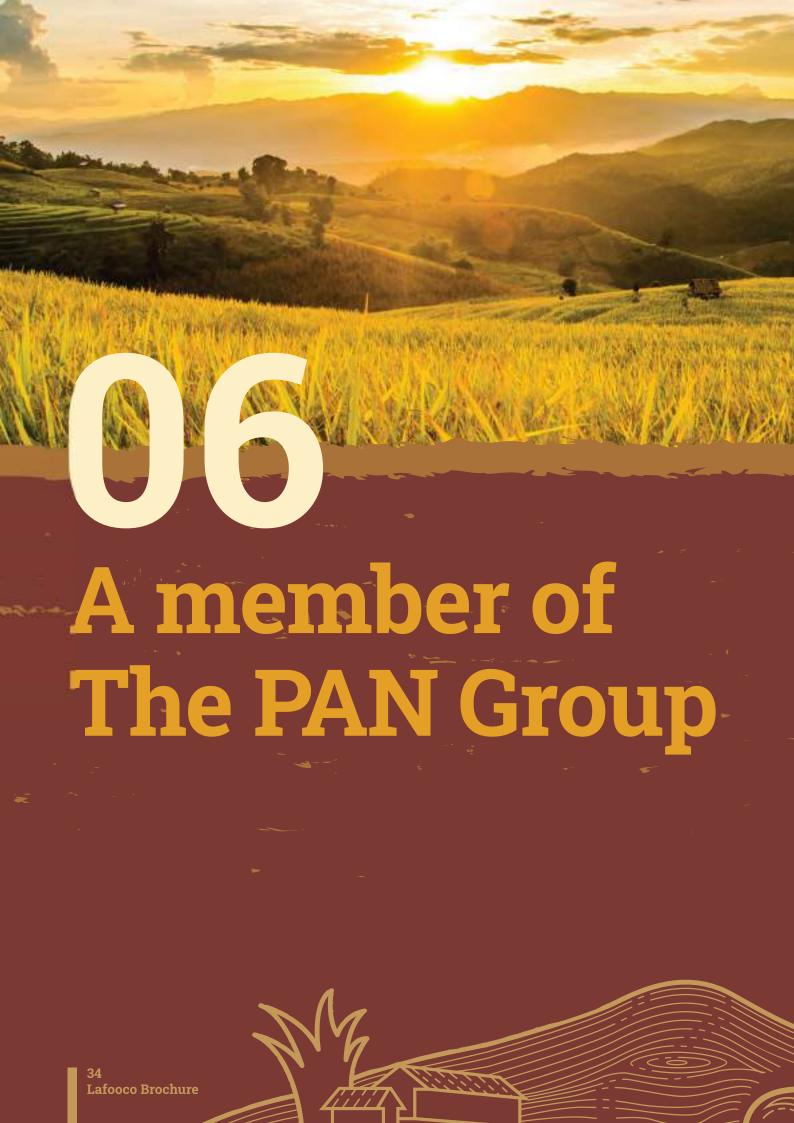




Cheese Cashews

Seaweed Cashews





LAFOOCO is a proud member of The PAN Group and other famous domestic and foreign associations such as AFI, CENTRA, VINACAS, etc. As a member of The PAN Group – a pioneer in agricultural advancement with breakthrough solutions - we are endorsed on the sustainable food strategy, financial management and marketing support.

Other 10 subsidaries of the Group specilising in various fields include:

**FARM** 

#### PAN Farm

Agricultural value chain

### Vinaseed

Agricultural research, breeding, seed distribution

**PAN Hulic** 

Premium flower and vegetable production

#### **VFC**

Fumigation service and agro-chemicals trading

**FOOD** 

#### **PAN Food**

Packed food

#### Pan CG

Pan Group's agricultural and food products distribution

#### Fimex VN

Shrimp farm

### **Aquatex Ben Tre**

Pangasius and clams

### **Bibica**

Candy and cake

### 584 Nha Trang

Fish sauce

















### LONG AN FOOD PROCESSING EXPORT JOINT STOCK COMPANY (LAFOOCO)

Add

81B, National Road 62, Ward 2, Tan An City, Long An Province, Viet Nam

Tel:

+84 272 3823,900 (Ext.: 11, 31)

Email:

laf-sales@lafooco.vn

Web:

https://www.lafooco.vn/en/ https://www.lafoocostore.vn